

AEA Science and Math Discounts

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For additional information, contact your AEA science or math consultant

BIO Corporation



Company Description	Bio Corporation specializes in preserved specimens. We also have models, charts, displays and more.
Sales Contact Info	Rebecca Hedstrom e-mail: biocorp@rea-alp.com Phone: 800-222-9094 Website: www.biologyproducts.com
How to Obtain Catalog	www.biologyproducts.com
How to Order	<ul style="list-style-type: none"> • Mail purchase order to: 3911 Nevada St, Alexandria MN 56308 • Fax: 800-332-9094 • Phone: 800-222-9094, Mon. through Fri., 8 am to 5 pm, Central time. • Website: www.biologyproducts.com • E-mail: biocorp@rea-alp.com
Iowa Consortium Discount	<p>5% off Bio Corporation Catalog. Reference number 09-55 will ensure correct pricing.</p> <p>This discount is good on current catalog prices from January 1 through December 31, 2011.</p>
Minimum	Bio Corporation would like to see orders of \$500
Shipping	FREE SHIPPING; shipping exclusions – ground shipping only, no pail packing or live material.
Exceptions	Exclusions apply to live material, pail packing items, tables/stools.
Terms	Net 30 days
Other notes	This discount cannot be used in conjunction with any other agreements or promotions.

Carolina Biological



Company Description	Carolina Biological Supply Company began in 1927 to supply science supplies to educational institutions.
Sales Contact Info	Deb Penny, Quotations Specialist quotations@carolina.com 800-334-5551
How to Obtain Catalog	www.carolina.com
How to Order	<ul style="list-style-type: none"> • Phone: 1-800-334-5551 • FAX: 1-800-222-7112 • E-Mail: Carolina@carolina.com <p>When placing orders, please provide list of items to be ordered, ship to and billing addresses, and delivery dates.</p> <p>Our website, www.carolina.com offers the ability to receive your contract pricing, use a purchase order, and receive tax-exemptions if qualified. To enable these features on your Carolina Online Account, please call Customer service at 800-334-5551 before creating your own Carolina Online Account.</p>
Iowa Consortium Discount	<p>Prices shall be as listed on our website: www.carolina.com less a 5% discount. Reference number P105920 is REQUIRED on order.</p> <p>This discount is good on current catalog prices from January 1 through December 31, 2011.</p>
Minimum	None.
Shipping	Shipping and handling charges will be added to all orders less than \$100. On orders of \$100 or more, prices will be freight prepaid, except on living, perishable, hazardous chemicals, kits containing hazardous chemicals, drop ship items, and preserved specimens. Freight prepaid shipments are the cheapest/best way. Motor freight shipments are dock delivery only. Inside delivery for motor freight shipments and expedited shipping methods are an additional charge.
Exceptions	GEMS, Math-Out-of-the-Box, STC and STC/MS kits, refurbishment sets, and printed materials will be sold at list price with no discount. Freight charges will be added to the billing invoice.
Terms	Net 30 days
Other notes	This offer cannot be used in conjunction with any other quotations, price agreements or promotions.

ETA/Cuisenaire



Company Description	ETA/Cuisenaire is an industry leader in the educational manipulative market. We manufacture and sell Math, Science and Reading manipulatives, supplies, and kits as well as offer a variety of Staff Development programs in these areas.
Sales Contact Info	Julie Law jlaw@etacuisenaire.com 800-445-5985, x51265106
How to Order/Obtain Catalog	Email info@etacuisenaire.com to request a Math, Science or Reading catalog. Be sure to mention you are an Iowa AEA 2011 participating school district and include your name, your district's name and school address. Discount information including Sole Source exclusions and S/H information will be on the front cover of each catalog. You may also call 800-445-5985 with the same information to request a catalog.
Ordering Details	<ul style="list-style-type: none"> • Through Customer Service at 800-445-5985 using a credit card. • At www.etacuisenaire.com with a purchase order number or credit card. • Through the mail with a paper purchase order. • By fax to 888-333-9588 with a purchase order number. <p>Ordering online with ETA/Cuisenaire</p> <ul style="list-style-type: none"> • Log onto www.etacuisenaire.com • Double click Log-in at the bottom of the page. Click on Create your ETA/Cuisenaire Customer Account. • Indicate where your order will be shipped and billed to and whether or not you have ordered from ETA/Cuisenaire previously. Continue. • Create your Customer Account by filling in the indicated fields and creating and confirming a password. Submit. Registration is now complete. • Place your order. Be sure to enter the reference IOWA11 in the Promotion Code field. • When an order is placed online, our computer automatically adds Illinois sales tax. When the order is down loaded by Order Entry, it is compared to our database of tax exempt and discount customers. If we have a Certificate of Tax Exemption on file from your district, the sales tax is removed and the discount is applied. Go to our website www.etacuisenaire.com Order Status link at the top of the page weekday afternoons and enter your order number and zip code. You will see that the sales tax has been removed and the discount applied. If it has not, please call Customer Service at 800-445-5985. • Orders must be shipped to a school district address to receive the discount.

Iowa Consortium Discount	<p>Reference IOWA11 is REQUIRED to receive the discount (below) and free S/H. Please take the appropriate discount on faxed or mailed POs.</p> <p>20% on 2011 ETA/Cuisenaire PreK- 12 Math/Science catalogs. Our math and science have been combined. This discount applies to both subject areas.</p> <p>6% on 2011 ETA/Cuisenaire PreK-8 Literacy Solutions catalogs.</p> <ul style="list-style-type: none"> • Discounts are firm for the contract period, but catalog and website prices may increase or decrease when catalogs are issued in January of each year. Pricing in a current catalog expires December 31st of each year. • Discounts apply to the current year's catalog price in place at the time of order. Special promotions, orders, quotes, brochures, Custom Kits, and bid prices (prefixed by BD) are excluded from further discount. • Item numbers with P- in the third position of the item number, i.e. XXP-XXXX, are Sole Source and excluded from catalog discount. Free S/H terms apply. <p>These discounts are good on current catalog prices from January 1 through December 31, 2011.</p>
Minimum	Orders less than \$100.00 receive the appropriate discount but incur shipping charges of 12% with a minimum of \$7.00.
Shipping	ETA/Cuisenaire offers free shipping on orders of \$100 or more. Discounted orders less than \$100.00 receive the appropriate discount but incur shipping charges of 12% with a minimum of \$7.00. Delivery on in stock items is made within 5 – 7 days ARO; backorders within 30 days.
Exceptions	Next Day, 2 nd Day and 3 Day Select are excluded from free shipping terms.
Terms	Net 30 days, no discounts. Remit to: ETA/Cuisenaire 6642 Eagle Way Chicago IL 60678-1066
Warranty	ETA/Cuisenaire will replace materials that are received damaged or defective within 30 days from your receipt of goods. Please call Customer Service at 800-445-5985 for a return authorization number.
Other notes	Merchandise that does not meet your approval may be returned in resalable condition within 30 days of your receipts of shipment for credit or exchange. Computer software and videotapes must be returned unopened. Defective software or videos will be exchanged for identical items. Order errors made by the district must be returned postage paid. Call Customer Service for an RMA.

Fisher Science Education



Company Description	Fisher Science Education is a distributor of science supplies and equipment for the K-12 market.
Sales Contact Info	Linda Reedy linda.reedy@thermofisher.com 800-955-1177, x 136-4756 Website: www.fisheredu.com
How to Obtain Catalog	<ul style="list-style-type: none"> • Call customer service at 800-955-1177 • Fax request to 800-955-4763 • Email request to fse.discounts@fisheredu.com
How to Order	<ul style="list-style-type: none"> • Call our customer service group at 800-955-1177. • Fax an order to 800-955-0740. • To order on line, you will be required to register as a user on website: www.fisheredu.com • For additional information contact Ron Reschke.
Iowa Consortium Discount	<p>22% Off the Fisher Scientific Education General Catalog. Reference number LR-377205-10F will ensure correct pricing.</p> <p>This discount is good on current catalog prices from January 1 through December 31, 2011.</p>
Minimum	
Shipping	Free transportation on orders over \$200, excluding live, hazardous, and motor freight items. Motor Freight (MF suffix) charges are calculated on the type of delivery required and weight of the item at the time of your order. A fuel surcharge applies to your district.
Exceptions	Discount excludes catalog numbers that have the suffix 'ND'. Hazardous material surcharge is \$22.50 per order.
Terms	
Other notes	Fisher Science Education reserves the right to invoice customers for a per order fuel surcharge in instances where the cost of fuel is unusually high.

Flinn Scientific



Company Description	Science Supply Distributor
Sales Contact Info	Jim Nesbit flinn@flinnsci.com 800-452-1261
How to Obtain Catalog	Catalogs are sent annually (February) to all teachers in our data base. Additional catalogs can be requested by phone, fax, mail or email.
How to Order	<ul style="list-style-type: none"> • Mail PO Box 219, Batavia, IL 60510 • Fax 800-452-1436 • Phone 800-452-12691 • Email flinn@flinnsci.com • Website www.flinnsci.com <p>Orders are accepted using purchase orders or credit cards. Orders normally ship within 24-48 hours ARO. Delivery is usually 7-10 days ARO. For order tracking, returns and credit requests contact customer service 800-452-1261.</p>
Iowa Consortium Discount	5% discount. Reference Flinn Quote Number 63065 REQUIRED on order. This discount is good on current catalog prices from January 1 through December 31, 2011.
Minimum	No minimum order
Shipping	Free on most catalog items. <u>Exceptions to Free Shipping</u> Live Material, Lab Furniture, Hazardous Materials Surcharges, Items Requiring Truck Freight, Technology Products, E-Learning.
Exceptions	<u>Exceptions to Discount</u> Live Material, Lab Furniture, The Flinn Spectrophotometer (AP7026) & Accessories, Computer Software, Technology Products, E-Learning.
Terms	Net 30 days.
Other notes	

Frey Scientific



Company Description	Frey Scientific is a distributor of science supplies and equipment for the K-12 market.
Sales Contact Info	Vince Zaccardi, Regional Sales Manager 4818 Butler Street Oswego IL 60543 vince.zaccardi@schoolspecialty.com Office: 630-551-4468 or 800-225-3739 Cell: 630-842-4148 Fax: 877-256-3739 Website: www.freyscientific.com
How to Obtain Catalog	Email Vince at vince.zaccardi@schoolspecialty.com
How to Order	
Iowa Consortium Discount	25% discount. Please reference discount # C-AEPA-F on all orders. Please use this number on all purchase orders to ensure your guaranteed pricing. This discount applies to the following catalogs: <ul style="list-style-type: none"> • 2011 Frey Scientific catalog from 1/1/11 through 2/28/11 • 2011 Frey Scientific catalog from 1/1/11 through 2/28/11 <p>There is no discount on School Specialty Science Exclusive Product with a prefix of N. Discount does not apply to any other School Specialty Catalogs or Flyers.</p>
Minimum	
Shipping	FREE SHIPPING on all items, exceptions listed below.
Exceptions	Live specimens, hazardous materials and products that must ship by Motor Freight. These items are noted with a prefix of L, H, or T in our 2011 catalog. All Motor Freight Items will incur a minimum \$75.00 fee or 12% of the line value. Items noted with a prefix of L or H, please see catalog order information for charges.
Terms	Net 30 days.
Other notes	

Nasco Math



Company Description	Nasco's 20 different catalogs offer over 65,000 unique products to meet the needs of teachers in 14 different educational subject areas. We strive to offer the best, most affordable math and science materials and instructional supplies for all grade levels. Our new catalogs offer hundreds of new products, many of which have been developed by teachers and are available only through Nasco.
Sales Contact Info	Dave Johnson, Manager of Contract Sales quotes@eNasco.com 800-558-9595 ext 5539
How to Obtain Catalog	<ul style="list-style-type: none"> • Click on the Request a Catalog link on our website at www.eNasco.com • Call us at 800-558-9595 • Fax a request to 920-563-8296 • Send an e-mail to info@eNasco.com
How to Order	<ul style="list-style-type: none"> • By phone at 800-558-9595 • On the web at www.eNasco.com • By fax at 920-563-8296 • By e-mail at info@eNasco.com • Discount will apply to orders over \$50.00 per shipment
Iowa Consortium Discount	<p>15% Off Current Math and Geometry Algebra Catalog prices. Reference number 35337 is REQUIRED on order.</p> <p>This discount is good on current catalog prices from January 1 through December 31, 2011.</p>
Minimum	\$50.00 minimum order per delivery.
Shipping	F.O.B. destination (Nasco pays shipping) on all items other than furniture with the truck logo. Delivery approximately 7 – 21 days after receipt of order
Exceptions	
Terms	Terms: Net 30 days with approved credit.
Other notes	

Nasco Science



Company Description	Nasco's 20 different catalogs offer over 65,000 unique products to meet the needs of teachers in 14 different educational subject areas. We strive to offer the best, most affordable math and science materials and instructional supplies for all grade levels. Our new catalogs offer hundreds of new products, many of which have been developed by teachers and are available only through Nasco.
Sales Contact Info	Dave Johnson, Manager of Contract Sales quotes@eNasco.com 800-558-9595 ext 5539
How to Obtain Catalog	<ul style="list-style-type: none"> • Click on the Request a Catalog link on our website at www.eNasco.com • Call us at 800-558-9595 • Fax a request to 920-563-8296 • Send an e-mail to info@eNasco.com
How to Order	<ul style="list-style-type: none"> • By phone at 800-558-9595 • On the web at www.eNasco.com • By fax at 920-563-8296 • By e-mail at info@eNasco.com
Iowa Consortium Discount	15% discount off current science catalog unit prices. Reference 57497 is REQUIRED on orders. This discount is good on current catalog prices from January 1 through December 31, 2011.
Minimum	\$50.00 minimum order per delivery.
Shipping	F.O.B. destination (Nasco pays shipping) except: <ul style="list-style-type: none"> ▪ Live or hazardous material; items with a "Z" or "KM" prefix or truck logo. ▪ Any live material shipment totaling less than \$30.00 is subject to a \$5.00 handling charge. ▪ A \$12.00 hazardous service charge will be added to all chemicals with diamond insignia. ▪ Any KM chemical shipment totaling less than \$20.00 is subject to a \$5.00 handling charge. ▪ Truck shipments are tailgate delivery. ▪ Delivery approximately 7 – 21 days after receipt of order.
Exceptions	<i>Xenopus</i> frogs and live material coupons are excluded from bid.
Terms	Terms: Net 30 days with approved credit.
Other notes	

Sargent-Welch



Company Description	Sargent-Welch markets science teaching products to elementary through college institutions, museums, and science centers throughout the United States and Canada. Sargent-Welch prints an annual catalog listing it's nearly 25,000 products ranging from science room furniture to glassware and equipment used in teaching science. The parent company of Sargent-Welch, VWR International, is the largest industrial laboratory supply distribution company in the world, giving Sargent-Welch access to a very large additional product line.
Sales Contact Info	Ray Kufeldt, Operations Manager ray_kufeldt@vwr.com 847-463-1180 Bob Friedel, Sales Account Manager bob_friedel@vwrededucation.com 800-727-4368
How to Obtain Catalog	<ul style="list-style-type: none"> • Call: 800-727-4368 • FAX: 800-676-2540 • E-Mail: sarwel@sargentwelch.com
How to Order	Call, fax or e-mail purchase orders as noted above. Some items available by Credit Card.
Iowa Consortium Discount	Science/math supplies and equipment - 26%. Reference SW Quote Number 336131-CT REQUIRED on order. This discount is good on current catalog prices from January 1 through December 31, 2011.
Minimum	
Shipping	Free freight on orders over \$200.00. Sargent-Welch will pay all normal delivery charges. Hazardous materials surcharges will be added where applicable.
Exceptions	All items designated by catalog price ending with a "9" (i.e. xx.09, 5.49, 12.89, etc.) will be shipped at catalog net price.
Terms	Net 30 days.
Other notes	Delivery 7 – 30 days aro.

Scientific Specialties



5621 S. 170 Street • Omaha, NE 68135 • 402.502.4136
www.ScientificSpecialties.biz
Microscope Service since 1987

Company Description	<p>Scientific Specialties presents direct online access to manufacturer's websites, eCatalogs and iCataLists or online shopping from a single source. When you order from Scientific Specialties, we ship your order factory direct to your school. You enjoy the savings, super-sized selection, simplicity and service! On-site service and sales of educational microscopes is our specialty. Our on-site service includes cleaning, service and repaired as required.</p> <p>Featured e-CataLogs include: Microscopes: Ken-A-Vision, Leica, Labomed, National, Parco, Pioneer, Swift Balances: Acculab, A&D, Ohaus, Pioneer, Walter Furniture: Today's Classroom, Diversified, Justrite, Pepco, Ironwood, Pioneer Models: Denoyer-Geppert, American 3B, Eisco, Pioneer Kits: Kemtec, LabAids, Edvotek, Lamotte, Science Source, Innovating Science Labware: United, Walter, Midland, Showboard, Pioneer Technology: DMI International, Dukane, Ken-A-Vision, AverMedia Specimens: Pioneer Scientific</p>						
Sales Contact Info	<p>Andrew Trapp, Vice-President info@ScientificSpecialties.biz or 402-502-4136</p>						
How to Obtain Catalog	<p>Manufacturer's complete eCatalogs and iCataLists are available online at www.ScientificSpecialties.biz to search, shop, or browse.</p>						
How to Order	<p>Use your school district purchase order. Onsite service is then scheduled. Allow 10-14 days for delivery.</p>						
Iowa Consortium Discount	<p>Science and/or Math Supplies and Equipment</p> <p>Orders:</p> <table border="0"> <tr> <td>\$0 to 500</td> <td>net</td> </tr> <tr> <td>\$500 to \$1000</td> <td>5% discount</td> </tr> <tr> <td>\$1000 - \$5000</td> <td>10% discount</td> </tr> </table> <p>Service Fees: Most microscope & balance models \$ 36.00 each Most mechanical balance models \$ 24.00 each</p> <p>Required replacement parts additional.</p> <p>Please reference Iowa-AEA discount on your order.</p> <p>This discount is good on current catalog prices from January 1 through December 31, 2011.</p>	\$0 to 500	net	\$500 to \$1000	5% discount	\$1000 - \$5000	10% discount
\$0 to 500	net						
\$500 to \$1000	5% discount						
\$1000 - \$5000	10% discount						

Minimum	25 units for onsite service, please
Shipping	Allow 5% for shipping, actual shipping charges apply
Exceptions	\$75.00 service call fee applies to service orders of less than 25 units or over 75 miles.
Terms	Net 30.
Other notes	Preferred Iowa-AEA terms and discounts are transferable to other state agencies, districts and interstate purchasing cooperative, subject to state and local regulations. No other offers, discounts or terms apply,

VWR Education, LLC
 dba
 Science Kit



Company Description	VWR Education, LLC dba sells science supplies and equipment to Elementary, Middle Schools, High Schools, School Districts and Colleges (Universities). We sell glassware, plastic ware, slides, microscopes, balances, lab ware, chemicals, lab furniture and much more.
Sales Contact Info	Mike Regan bids@sciencekit.com 800-828-7777, x204246
How to Obtain Catalog	Please visit our website (www.sciencekit.com) and complete a Catalog Request Form.
How to Order	<ul style="list-style-type: none"> • Internet: www.sciencekit.com • Fax: 800-828-3299 (Attention Order Department) • Phone: 800-828-7777 • Mail to: Science Kit, LLC, 777 East Park Drive, P.O. Box 5003, Tonawanda, NY 14151
Iowa Consortium Discount	<p>We are pleased to offer an 18% discount. Reference number CP80073 is REQUIRED on all orders and correspondence.</p> <p>This discount is good on current catalog prices from January 1 through December 31, 2011.</p>
Minimum	
Shipping	We will absorb all shipping charges on orders over \$100.00, with the exception of live materials, hazardous materials, items required to go via motor freight, and items requested for overnight or two-day delivery.
Exceptions	Live, preserved, Telescopes, any special orders, Kodak Cameras, Pasco items, RED Probeware, Vernier Probeware, publisher kits and their replacement parts are excluded from this discount.
Terms	Net 30 days

Ward's Natural Science



Company Description	Since 1862, WARD'S has been the leading supplier of the highest-quality science education materials for high school-and college-level biology and geology classes, and life, environmental, earth, and physical science studies in grades 5 through 9.
Sales Contact Info	Peggy Ackerman bids@wardsci.com 262-893-7344
How to Obtain Catalog	Catalogs may be obtained by visiting our website at www.wardsci.com , or by calling customer service toll-free at 800-962-2660.
How to Order	<ul style="list-style-type: none"> • Orders can be placed via the telephone at 800-962-2660 (M – F 7:00 am – 8:00 pm EST) • Fax purchase orders to 877-247-0176 • Mail your PO to: Ward's Natural Science, PO Box 92912, Rochester, NY 14692-9012 • You may also place your order via the internet at www.wardsci.com
Iowa Consortium Discount	<p>10% discount on all items in our Biology/Chemistry and Geology catalog. Exceptions below. Purchase orders must refer to contract number C-906025-999.</p> <p>This discount is good on current catalog prices from January 1 through December 31, 2011.</p>
Minimum	
Shipping	Free Shipping on orders over \$100.00. Exceptions: Live/perishable, hazardous materials and motor freight items.
Exceptions	No discounts on Vernier LabPro, Vernier probes/sensors, RED brand probes/sensors and Kodak Digital products.
Terms	Net 30 days
Other notes	This agreement cannot be used in conjunction with any other promotions.